

Dirty 30! And What to Say!

Mini Vac - Upholstery Tool

- PAD 1:** Did you know it only takes 1/16” liner to completely clog a vacuum filter?
- PAD 2:** How many of these circles would it take to make the size of your filter in your vacuum? 15? 20? This clogged in 10 seconds, how quickly would our vacuums clog?

Upholstery Tool

- PAD 1 Lamp Shade:** How do you currently clean your lamp shade? Can you see how this would make cleaning a lot quicker and easier?
- PAD 2 Base Board:** Isn't it nice to be able to clean baseboards quickly without having to bend down and strain your back?
- PAD 3 TV Stand:** Isn't this dirty an hour after you dust it? Can you see how if we remove the dirt instead of moving the dirt, that problem goes away?
- PAD 4 (Anywhere):** Isn't that quick and easy? If you had to choose between your current dusting tools and the rainbow, which would you rather use?

Dirty Lung

- Would you say this is healthy or unhealthy?
- If we continue picking up dirt and blowing it out, are we really cleaning? Or just wasting our time?

X-Ray Rainbow Mate

- PAD 1:** The RBM creates a vibration that releases the dirt from about 4” down, really giving you a deep cleaning.
- PAD 2:** Can you see how removing the dirt from our furniture would naturally keep the air clean in our home?
- PAD 3:** (After Cleaned Rainbow Way) This represents about one month of cleaning with the rainbow (Show before and after) which would you rather sit and lay on? Wouldn't it feel nice to know that when you're cleaning, you're “actually” cleaning?
- This tool isn't included; however, you can earn it for free, RIDER, can you explain how they can get theirs for free?
- PAD 4:** Mattress Before: Were you aware this condition was in the mattress?

- PAD 5: Mattress After:** Isn't that amazing? Can you see how whether we have allergies, asthma, breathing issues or not, how removing this condition is healthier overall?

2 Hard Surface Tool

- PAD 1 Floor:** We agreed that sweeping with a broom stirs up dirt. Can you see how using the power of airflow and water, how we can eliminate the dirt, instead of moving it?
- PAD 2 Floor:** If we continue just moving dirt from one place to the next, how will we ever "Actually" have a clean home?
- PAD 3 Wall:** Did you know that dirt stuck to the wall like that?!

3-5 Dusting Brush

- PAD 1:** Did you see how quick that was? And did you see any dirt kicked up or fall down?
- PAD 2:** If we pick up the dust instead of moving it to another place, can you see how you don't have to clean the same dirt 3-4 more times?
- PAD 3:** If you had the rainbow, would you keep using your current dusting tools? Or just use the rainbow?

8-10 Power Nozzle

- PAD 1:** Say Nothing, let them see it and process.
- PAD 2:** Were you aware this condition was here to this extent?
- PAD 3:** Why do you think I can keep pulling dirt from the same spot? (Clogging Filter)
- PAD 4:** If we just keep clogging the filters in our vacuum, aren't we stopping the airflow?
- PAD 5:** So if we continue stopping the airflow are we cleaning or wasting our time? Remember the harmonica? If it didn't make noise, we couldn't suck up that cloth.
- PAD 6:** When you take your vacuum out to clean, do you want to know how you're cleaning? Or know you're cleaning?
- PAD 7:** Do you see after 7 pads now, how the condition is getting less and less?
- PAD 8:** We would have to change out vacuum filters every 5 minutes to remove layers from the carpet, who's going to spend the time or money doing that?
- PAD 9 X-RAY:** Isn't it crazy what is in one spot without moving?
- PAD 10 X-RAY After:** Isn't it nice to know that when the rainbow comes out of the closet, the dirt comes out of the carpet?

Crevice Tool

- PAD 1:** Isn't it amazing this condition can be in such a small crack.
- PAD 2:** We all get a home odor, getting this out, along with all the other condition (pointing at all of the dirty pads) Can you see how removing this condition would make your home naturally smell better? Not to mention be a healthy environment for you and your family.

